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Skyler Erickson

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This book is the outcome of an idea, and the idea is very simple. It is that the best way to understand the dramatic transformation any idea can bring and to successfully bring ideas across, is to think of them as profound insights and moments of clarity often disguised as wit, captured in one single Quote.

Ideas and products and messages and behaviors spread faster when they carry your message in a single line or paragraph: a Quote.

To feel the impact a Quote can have, here are three Longer Quotes from this book:

'Our envy always lasts longer than the happiness of those we envy. - Heraclitus'

'Could we teach taste or genius by rules, they would be no longer taste and genius. - Joshua Reynolds'

'One should die proudly when it is no longer possible to live proudly. - Friedrich Nietzsche'

Three characteristics—one, contagiousness; two, the fact that little words can have big effects; and three, that insight happens not gradually but at one dramatic moment, using the right profound words—are the same three principles that define how an idea takes off, or a product goes viral.

Of the three, the third, profound, trait... is the most important, because it is the principle that makes sense of the first two and that permits the greatest insight into why some ideas stick, some changes last, some words leave an impression, and others don't.

This book will give you the opportunity to find that right Quote that can change it all.

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Hector Naranjo:

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William Lyons:

As a scholar exactly feel bored for you to reading. If their teacher inquired them to go to the library in order to make summary for some book, they are complained. Just little students that has reading's internal or real their pastime. They just do what the trainer want, like asked to the library. They go to there but nothing reading really. Any students feel that reading is not important, boring in addition to can't see colorful pics on there. Yeah, it is to become complicated. Book is very important for yourself. As we know that on this

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