



# ConnectAbility: 8 Keys to Building Strong Partnerships with Your Colleagues and Your Customers

David Ryback, Jim Cathcart, David Nour

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#### **ConnectAbility**

-noun: 1. an agile approach to running an organization that takes into account the psychology of human interaction; 2. the only way to do business in today's economy

Drawing from the powerful lessons of emotional awareness and relationship dynamics, *ConnectAbility* promotes a sophisticated yet simple method for developing superior partnerships guaranteed to create quality results on a consistent basis. Even the best-intentioned team players too often focus more on communicating their own ideas than hearing and understanding what others have to say. *ConnectAbility* changes all this using eight steps to fostering optimum communication, which include:

- Sharing your power with others
- Expressing yourself with authenticity
- Engaging your audience with humor
- Challenging yourself by taking charge
- Maintaining awareness of emotional dynamics

The book contains two tests you can take that will help you pinpoint your own level of ConnectAbility.

*ConnectAbility* is your key to getting things done in a positive manner that benefits not only you and your team--but the organization as a whole.



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