



Fearless Consulting: Temptations, Risks and Limits of the Profession

Erik de Haan

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The history of consulting dates back to the original 'intervention' of the serpent in the Garden of Eden, and today's consultants have just as dubious a reputation. They are tempted by flattery and over-assessment of their abilities, and run the risks of uncertainty, responsibility without authority and loss of control. In order to steer a middle course, they must understand their own *intention* as consultants. *Fearless Consulting* clearly demonstrates that, in spite of the many risks and temptations, consultants can approach their profession and clients fearlessly, and offers a range of philosophical inspirations for readers as well as specific intervention models and practical methodologies.



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