



Intellectual Property: Licensing and Joint Venture Profit Strategies

Gordon V. Smith, Russell L. Parr

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Intellectual Property: Licensing and Joint Venture Profit Strategies Gordon V. Smith, Russell L. Parr Companies are increasingly looking to their intellectual property (patents, trademarks, formulas, copyrights, brand names, distributions systems, etc.) as a profit center. As they try to extract more value from their holdings, some of which have been left dormant for years, many are looking beyond their own core products to partnerships with outside industries. Now it its third edition, "Intellectual Property: Licensing and Joint Venture Strategies" provides the most up-to-date practical tools for evaluating the investment aspects of licensing and joint venture decisions, and discusses the legal, tax, and accounting practices and procedures related to such arrangements.



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